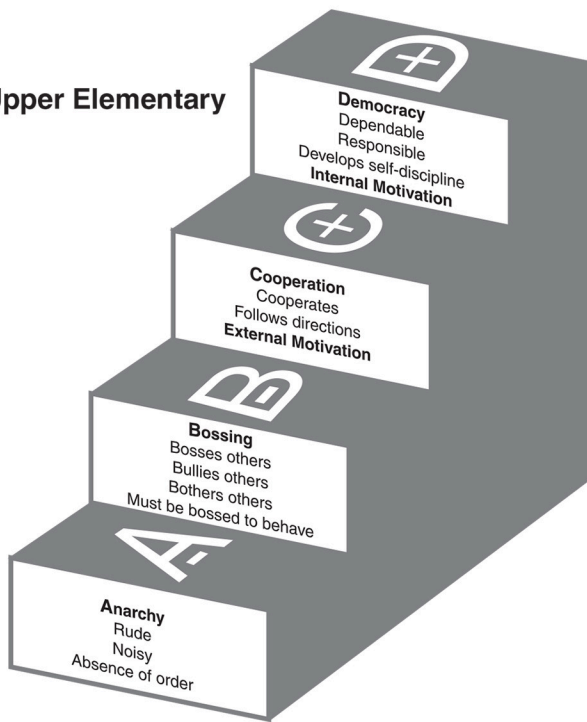


# Levels of Social Development

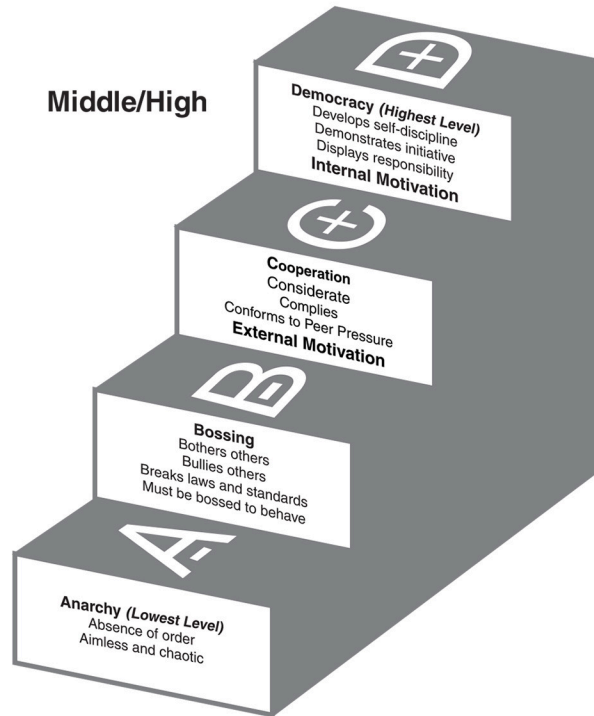
## Upper Elementary



*Internal motivation* is far more powerful and effective in changing behavior than are rewards or punishments.

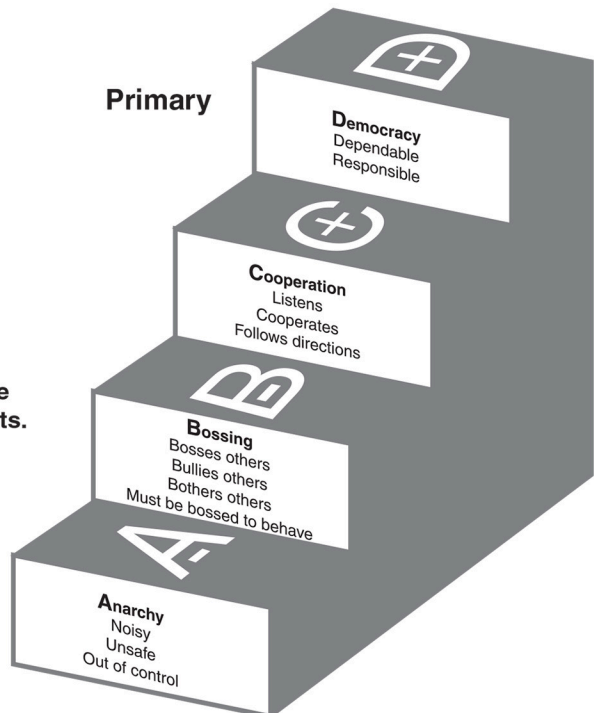
How effective are rewards and punishments when you are not around?

## Middle/High



Each time you coerce someone into doing something by using your power of authority, you deprive that person of an opportunity to become more responsible.

## Primary



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